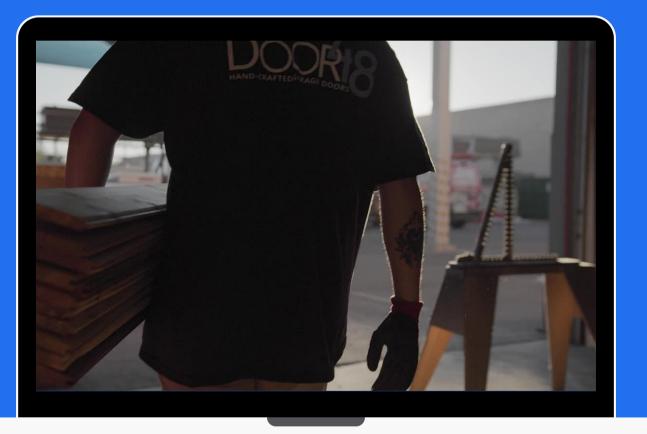
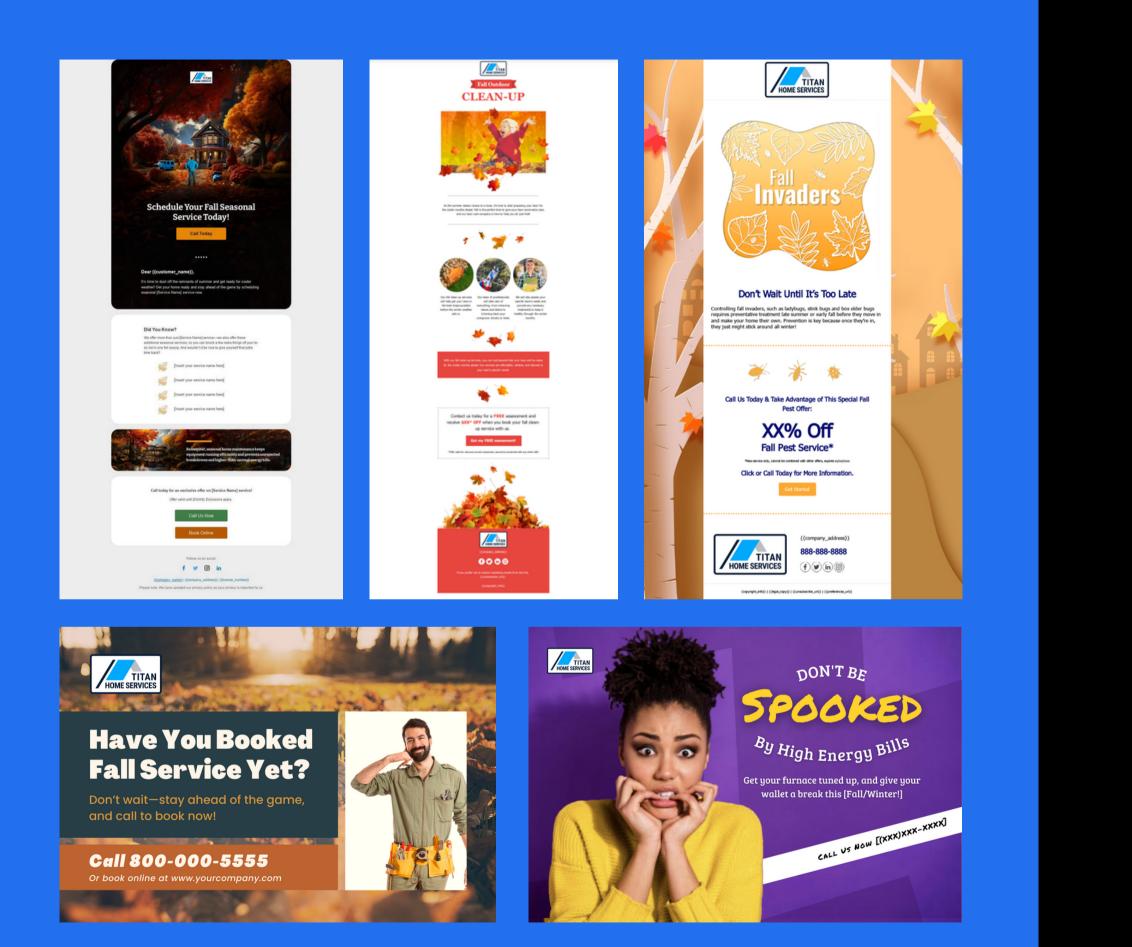


Marketing Just Got Personal

ServiceTitan Marketing Pro is a hyper-targeted, integrated marketing solution that utilizes your client data to create individual customer journeys. We are redefining marketing personalization, making the possibilities limitless for your business.

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These templates are made for you to create a consistent marketing strategy to speak to your existing customers. The goal is to stay ahead of the demand and be consistent in how we nurture our relationships with already engaged customers.

GenAi templates

Leveraging the capabilities of GenAi, our templates are meticulously crafted to suit your unique content needs. By incorporating GenAi's assistance, we've streamlined the creative process, ensuring that every template not only meets your requirements but also sparks unparalleled efficiency and creativity in your content creation endeavors.



Marketing Pro

Maintenance Reminders

Stay ahead of demand

Template intent

Audience build idea

Market to your existing client customer base—depending on size,

- you can break audiences out by:
- Service Due Job not completed within 6 months
- Add in to your existing client newsletter strategy for next year



Subscription Services

Taking the trades to E-Commerce

Template intent

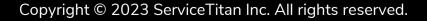
These templates will help you enter the world of e-commerce with recurring services to help generate recurring revenue and add additional value to the customer experience.

Audience build idea

Utilize tags and job types to bring your audience in for recurring services, this audience build will be dependent on where you have this service located in the data.



LadyTitans Your Invitation To E-Commerce with **Stephanie Postell Anchor Air**





Automated Home Salt Delivery

No more setting remind to refill your salt!



You depend on your water softener to provide you and your family with clean. safe water. This means ensuring your system maintains the proper salt levels, so it can remove hard minerals from your home water supply.

Worry-Free Home Water Management

No more setting reminders to refill your salt -we set the schedule based on your system

and its unique salt needs. Best of all, we deliver when it's convenient for you.



Just give us a call, and we'll help you schedule your first delivery! And as always, we thank you for trusting us to provide you and your family with the highest quality water.



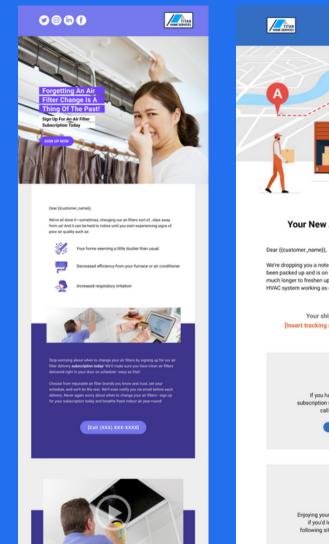
{{company_name}} {{company_address}}

> **Do You Know When To Replace Your Home Equipment** Filters?

Call 800-000-5555









Your New Air Filter Has Shipped

We're dropping you a note to let you know your air filter replacement ha we're oropping you a note to let you know your aar miter replacement na been packed up and is on its way to your home! You won't have to wait much longer to freshen up your home's indoor air and help keep your HVAC system working as efficiently as it can.

> Your shipment tracking number is [Insert tracking number/link to tracking info here]









Money-Saving Eco-Friendly Options For Your Home!



We're proud to honor our commitment to sustainability by offering some of the most energy-efficient plumbing solutions available on the market, which offer enhanced comfort, better reliability, and cost savings on your utility bills.

Call today for a free estimate, and find out how much you can save in energy costs by giving your home electrical equipment and fixtures a sustainable update

Call Us Now





We're Staying Committed To **Sustainability**

Dear {{customer name}}.

As a business, we aim to be environmentally conscious in both word and deed. We recognize energy waste is a very real thing in our industry, which is why we want to share what we're doing to reduce our carbon footprint and promote sustainable energy choices.

At our business, we are:

- · Partnering with vendors that are also committed to sustainability and offer energy-efficient plumbing solutions
- Aligning our service and product offerings with local environmental guidelines and recommendation
- [PLACEHOLDER]
- [PLACEHOLDER]

Energy-Efficient Home Upgrades

Making your home more energy-efficient means greater cost savings for you, and you can take advantage of this by making small upgrades like a high-efficiency toilet, or maximizing your savings by installing a new tankless water heater.

We're here to help you make the best choice for your needs. Give us a call to talk about what you can do to make your home a sustainable home!







Marketing Pro

Environmental Awareness Aligning your brand to higher efficiency standards

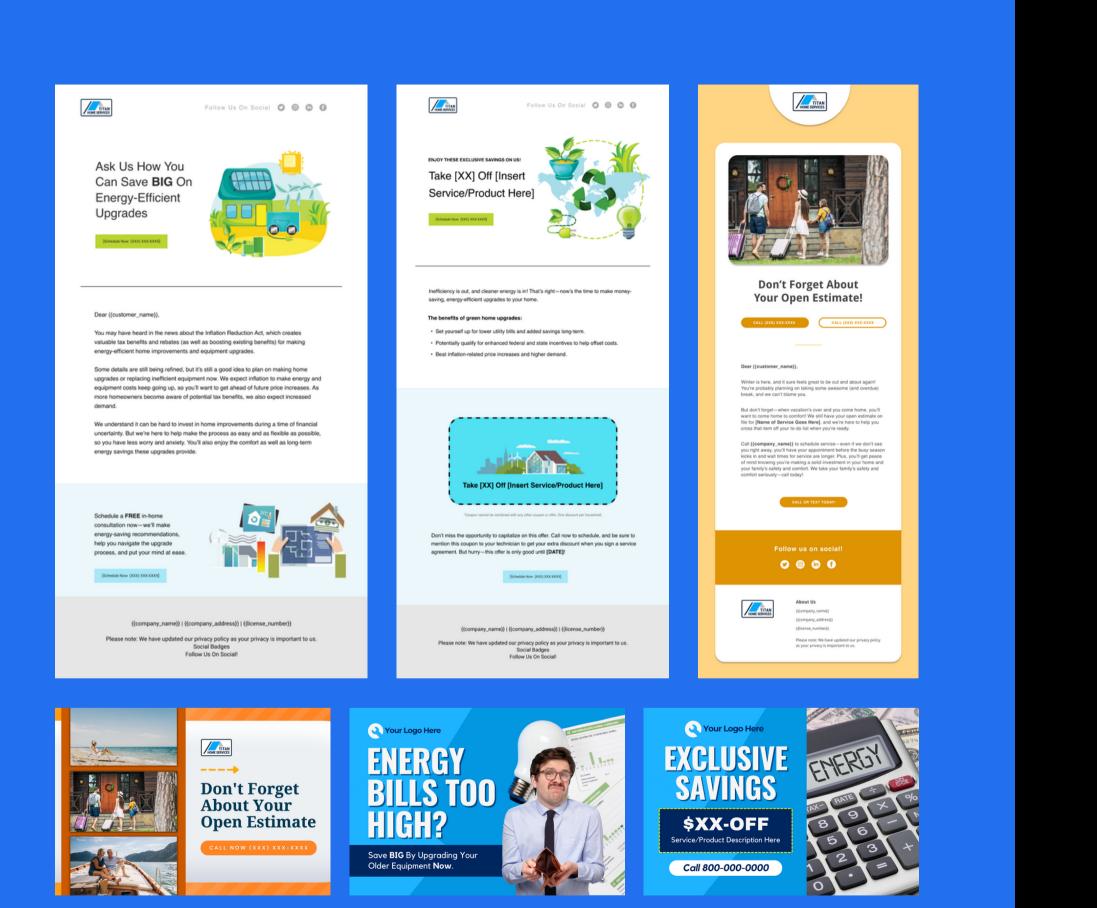
Template intent

Utilize these templates to follow up with unsold estimates. These templates will have an impact when it comes to the new regulations to upgrade equipment to align with energy efficiency and new regulations that are impacting some of our trades. More specific templates are coming in regards to the new SEER requirements for HVAC companies.

Audience build idea

Market to your unsold estimates and take pride in your commitment to sustainability.

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Educating your customers on higher efficiency standards and beneficial rebates for their Investment

Utilize these templates to follow up with unsold estimates. These templates will have an impact when it comes to the new regulations to upgrade equipment to align with energy efficiency and new regulations that are impacting some of our trades. Teach the investment of replacement through educational awareness of sustainability.

Market to your unsold estimates and take pride in your commitment to sustainability. Investing in a smarter home or business.

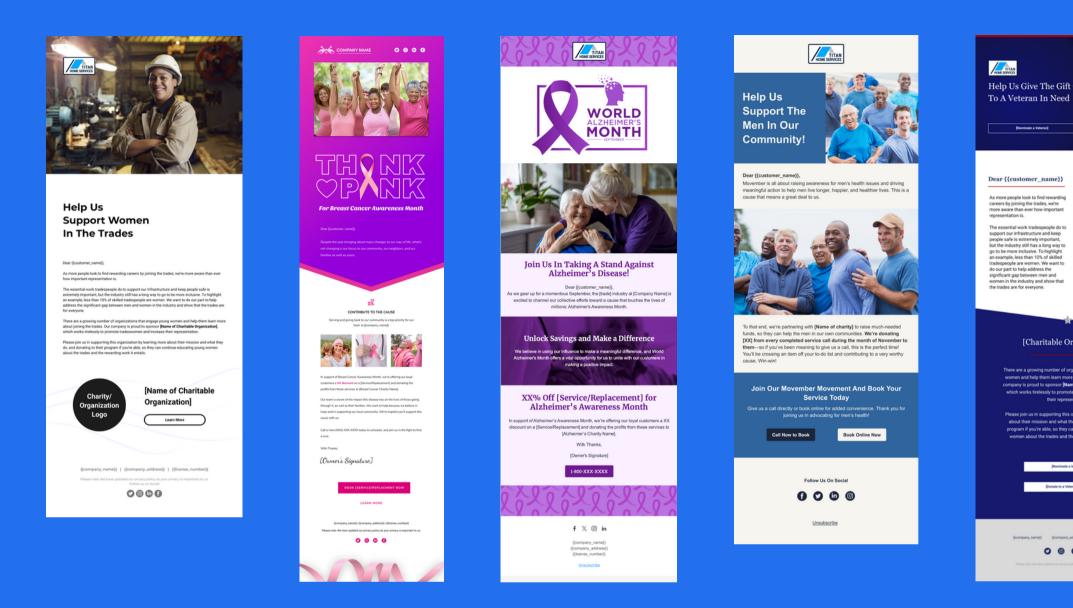


Marketing Pro

Inflation Reduction Act

Template intent

Audience build idea



Social Impact

The differentiator through support and cause marketing

Template intent

These templates are made for you to create a consistent marketing strategy to speak to your existing customers. The intent is to build brand awareness in your local community and letting your customers get involved in donating for a cause.

Social impact will change consumer perception and align your brand with the significance of making an impact in your local community.





[Charitable Organization]





We're Proud to **Support Women** In The Trades!

proud member of Leve Titans

insert your photo here

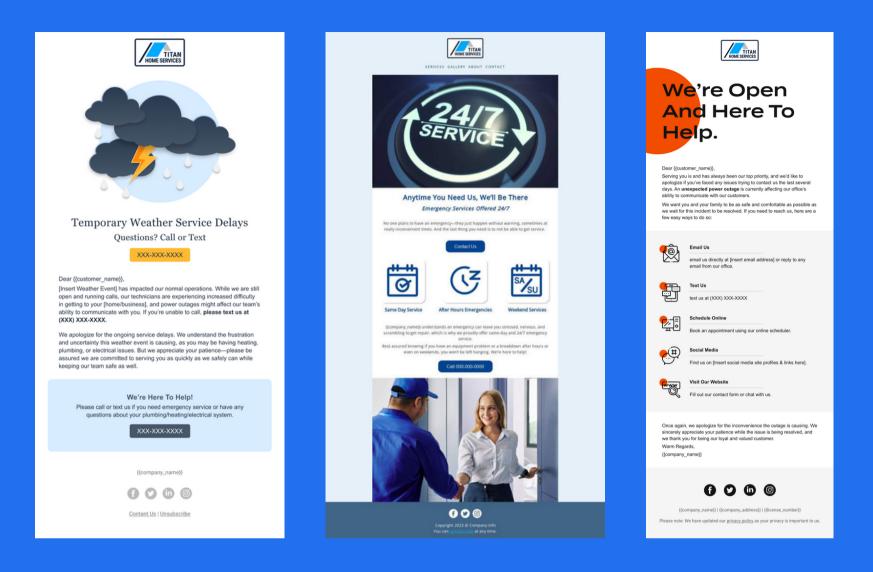


insert your photo here









Wacky Weather

business operations

Template intent

We often speak as the trades as being whether driven, not weather driven. However, the weather impacts capacity, demand, seasonality, and so much more when it comes to business operations. Don't worry we've got you covered.



Rescheduling Of Non-Critical Service Appointments

lear //customer_name\\

Extreme winter weather has impacted our normal operations, while we are still open and running calls. Our technicians are experiencing increased difficulty in getting to your (home/business), and power outages might affect our team's ability to communicate with you.

To help you keep your [home/business] safe during the extreme cold, we've compiled some tips you'll want to keep handy. \mathcal{F} —

How can I conserve energy?

× ----

 Set thermostats to 68 degrees or lower where possible. Unplug small appliances and devices you aren't using.

 Avoid using larger appliances during peak hours (mornings & evenings) Minimize the risk of frozen pipes by insulating outdoor pipes and spigots. Leave faucets at a slow trickle, and open cabinet doors to allow warm air to circulate through your plumbing.

t should I do if my power goes out?

· Close off unused rooms to avoid losing heat, and stay in one room if

Stuff towels in cracks under doors

Close blinds and curtains to help retain heat. Wear layers of loose-fitting, lightweight clothing.

Keep backup generators at least 30 feet from your home when in use

ou have a non-urgent service appointment during [Insert Weather event e Frame Goes Here], please call us at [(XXX) XXX-XXXX], so we can get rescheduled.

e're doing our best to help our customers as quickly as we can, you migh experience longer phone wait times than normal, and we appreciate your patience and understanding as we work to keep our community safe.

fሦØin {{company_name}} {{company_address} {{license_number}} Unsubscribe





Temporary Closure For Inclement Weather

Dear {{customer_name}}.

Due to dangerous driving conditions and power outages, {{company_name}} vill be closed from [DATE] to [DATE], and we are rescheduling service appointments during this time. Our top concern is keeping our team. ustomers, and our community safe, and we're monitoring the situation to determine when we can re-open safely.

We sincerely apologize for any inconvenience this may cause. We We sneared population any incurrent to use appreciate your understand this weather can be unsettling, but we appreciate your understanding and patience as we work to get back to normal operations. To help you keep your (home/business) safe during the extreme cold, we've compiled some tips you'll want to keep handy.

\mathcal{F} — How can I conserve energy?

- Set thermostats to 68 degrees or lower where possible
- Unplug small appliances and devices you aren't using.
- Avoid using larger appliances during peak hours (mornings & evenings)
- · Minimize the risk of frozen pipes by insulating outdoor pipes and spigots. · Leave faucets at a slow trickle, and open cabinet doors to allow warm air to circulate through your plumbing

() – What should I do if my power goes out?

· Close off unused rooms to avoid losing heat, and stay in one room if possible.

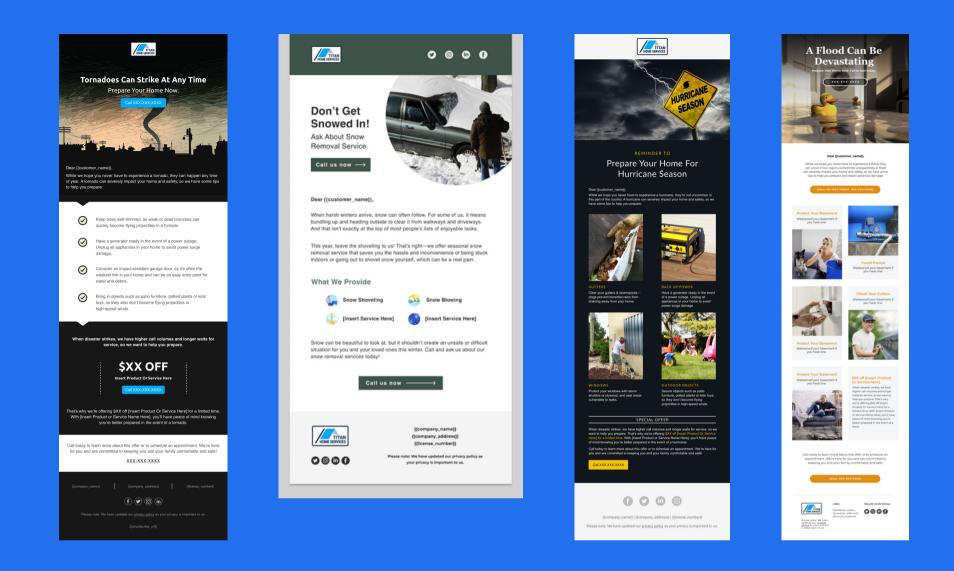
- · Stuff towels in cracks under doors.
- · Close blinds and curtains to help retain heat.
- · Wear layers of loose-fitting, lightweight clothing. Keep backup generators at least 30 feet from your home when in use.

f У 🔘 in {{company_name}} {{company_address}} {{license_number}} Unsubscribe







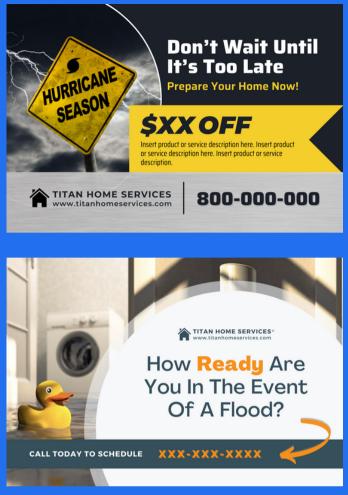


Preparing For Weather

The differentiator through support and cause marketing

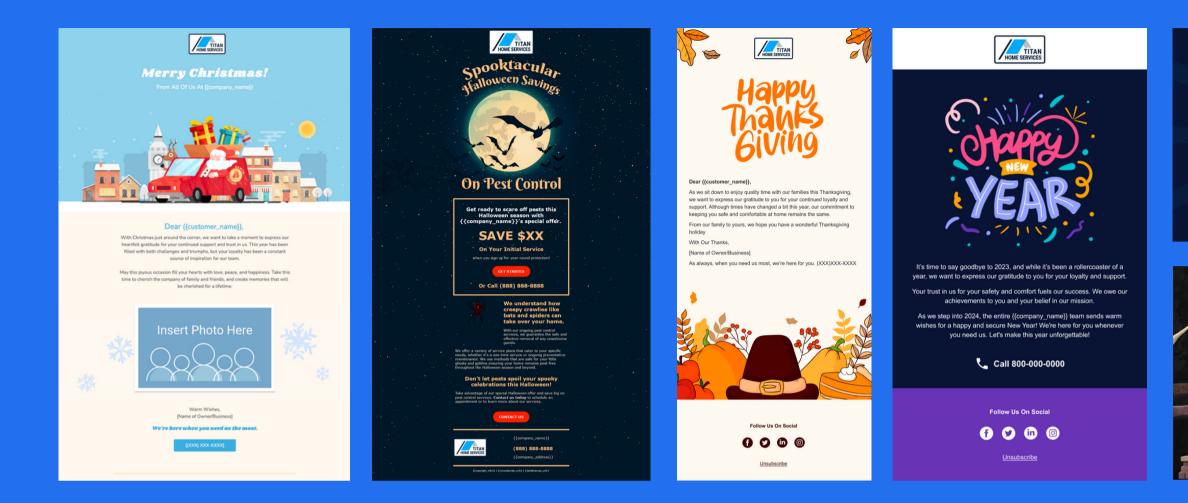
Template intent

These templates are made for you to create a consistent marketing strategy to speak to your existing customers. The goal is to stay ahead of the demand and be consistent in how we nurture our relationships with already engaged customers.



Audience build idea

These are great to market to your existing customer base as a part of a newsletter sequence. This will help them prepare and keep your business top of mind when the wild weather happens.



Holiday Pack

It's okay to have a little fun with your marketing!

Template intent

Your technician, Larry, just completed a job for Mrs. Smith a couple of days ago from your service business unit. You want to spread a little holiday cheer, so you send an email wishing her Happy Holidays after completing the service! This gives Mrs. Smith a little breathing room between invoice emails and marketing emails.



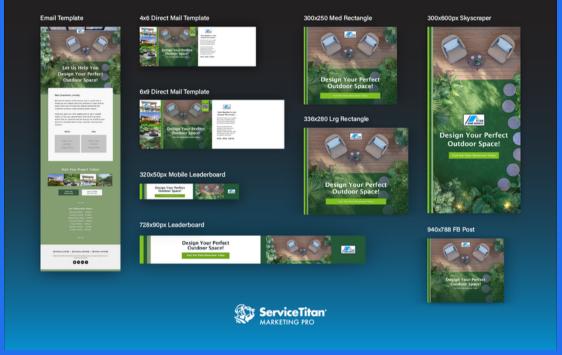
We're Grateful for You



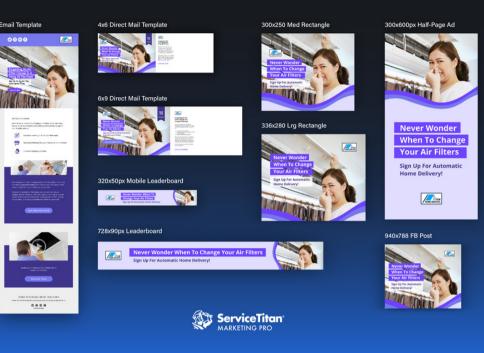
Audience build idea

Inclusion Customer Type: Residential Invoice Business Unit: Those that hold service calls Job Completion Date: Between 1 and 2 days ago Exclusion Invoice Business Unit: All that don't hold service calls

FULL MARKETING CAMPAIGN Patio Design - Visit Our Showroom



FULL MARKETING CAMPAIGN HVAC - Filter Subscription Offer



Brand Kits

Integrated Marketing Campaigns

FULL MARKETING CAMPAIGN Carpet Cleaning Upsell









Learn From The **Pros!**

Join Us At The Marketing For The Trades Summits









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U Toolbox for the Trades

EP 135





Brianna Skiffington & Amanda Triolo

Chief Product Officer at AdLeverage & CEO at Grasshopper Heating & Cooling





U Toolbox for the Trades

EP 125